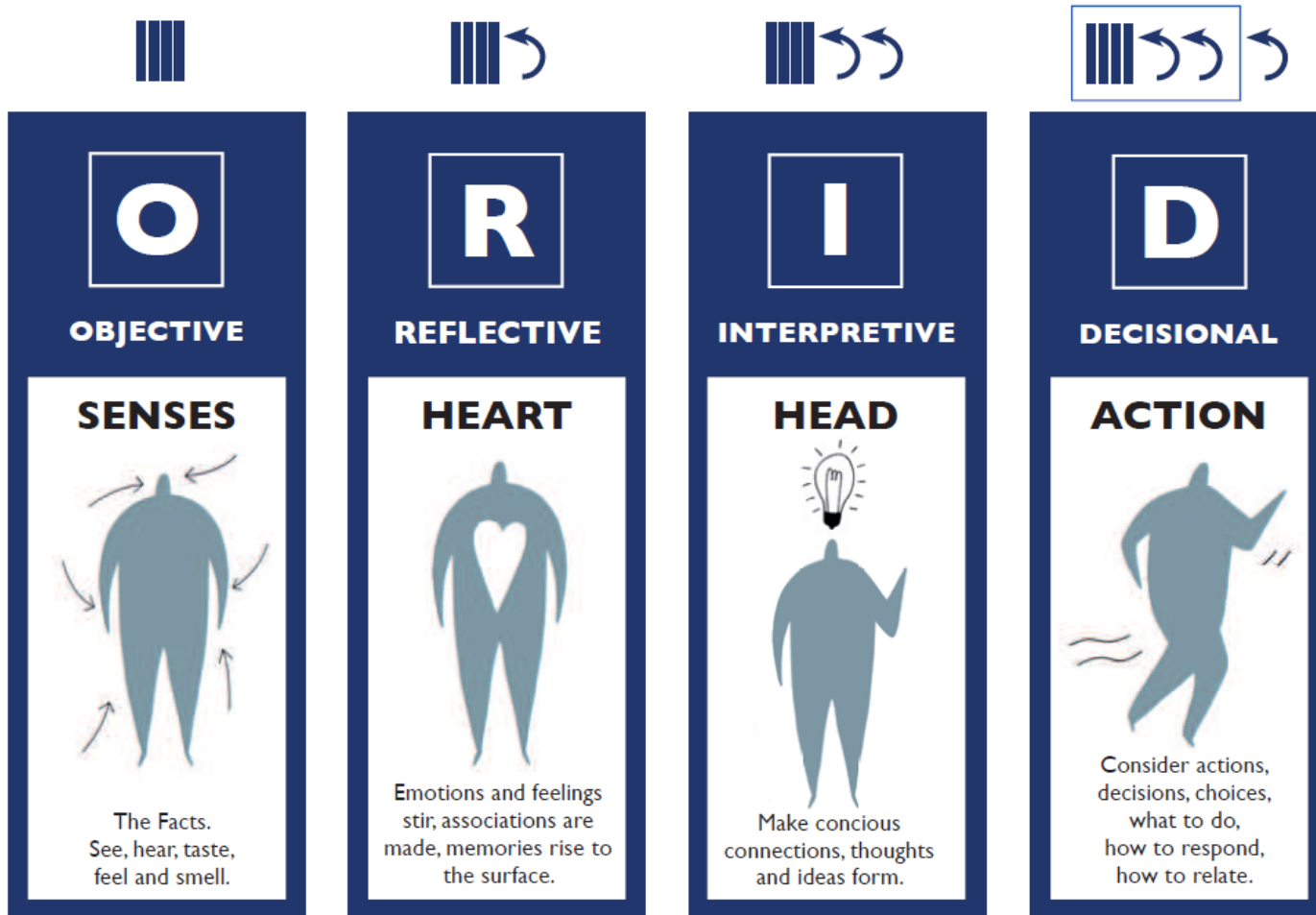


(ORID) Focused conversation





(ORID) Focused conversation

TOPIC: The focus or subject of the conversation

OPENING

Welcome.
Context.
“Contracting”
(setting up the norms of participation).

RATIONAL AIM

The intent or practical goal of the conversation. It guides the collective thinking process and determines the direction of the conversation.



O

OBJECTIVE

OBJECTIVE LEVEL QUESTIONS

- To engage the five senses (sight, sound, taste, smell and touch)
- Invites inclusive participation and focuses attention
- Gets out the facts and objective data.



R

REFLECTIVE

REFLECTIVE LEVEL QUESTIONS

- To elicit and acknowledge imaginative, intuitive and emotional responses
- Acknowledges emotions, memories and initial associations
- Invites participants to use their imaginations.

EXPERIENTIAL AIM

The inner impact and overall experience of the conversation on the group. Affecting the mood of the group and the tone of the communication.



I

INTERPRETIVE

INTERPRETIVE LEVEL QUESTIONS

- To elicit ideas, relationships and logical connections
- Builds collective consciousness and shared awareness within the group
- Identifies available options within the group.



D

DECISIONAL

DECISIONAL LEVEL QUESTIONS

- To develop depth level collective opinions or resolve that may lead to future action
- Draws out the deeper meaning
- Makes conversation meaningful and relevant to the future
- Exposes individual and group choice.

CLOSING

Thankyou.
Discuss next steps.
Agree any documentation.

(ORID) Focused conversation



Free facilitation webinar

- **What do facilitators do, really?**
Presentation, Q&A



- **What experiences of your own** are you reminded of?

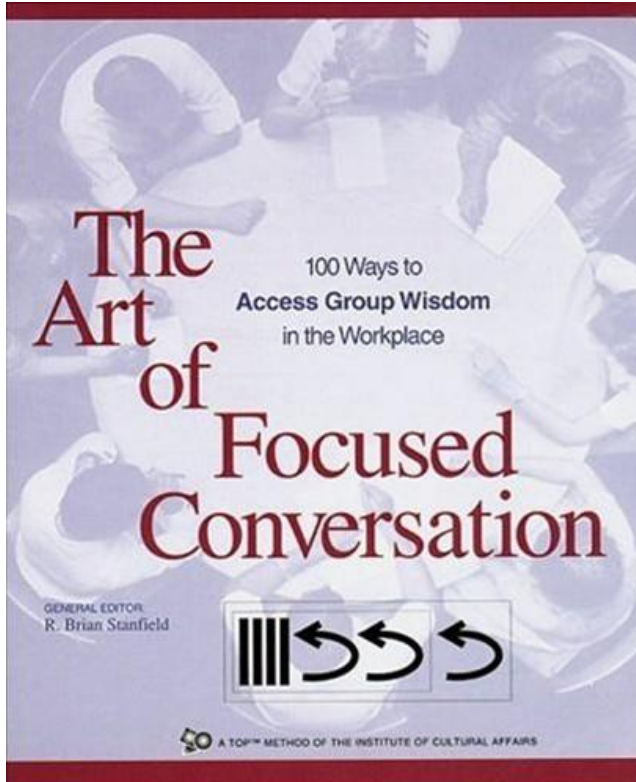


- **What metaphors or dimensions** of the facilitator role would you add?



- **What insight** from today will you apply?
How?

Further resources for you



[The Art of Focused Conversation](#)



- [Free facilitation webinars – online](#)
- [ToP Group Facilitation Methods - UK, monthly](#)
- [ToP Group Facilitation Methods – Brussels, March, June & November](#)